



Sales Manager - Product and Development

Located on Queensland's Gold Coast, Australia's premier theme parks, Dreamworld and WhiteWater World offer the best of both worlds with double the thrills and double the fun in one convenient location. SkyPoint, located on the 77th floor of the Gold Coast's Q1 building is truly an extraordinary venue, 230m in the sky. Launched this summer, SkyPoint Climb is a high altitude adventure offering guests the opportunity to climb to top of Q1 Tower. Our properties present a challenging career opportunity for a dynamic and results driven **Sales Manager – Product and Distribution** to join our team.

Reporting to the General Manager - Sales, you will be responsible for prioritising product development and maximising new & existing sales channels to ensure business objectives, attendance and revenue goals are exceeded. This role also manages the Online Affiliate & B2B accounts that deliver ticketing solutions which also are designed to create efficiencies in ticket distribution. In addition this role is a key liaison for all business units on product development and distribution in accordance with the overall business objectives and the respective sales and marketing strategies that drive attendance.

You will be a highly experienced sales professional who has proven ability in growing revenue through effective product delivery and channel analysis and be a self-motivated and organised individual with strong analytical and CRM experience.

Superior communication and interpersonal skills will be essential to succeed in this role.

To seize this rare opportunity and to get on board for the ride of your life, email your resume to recruitment@dreamworld.com.au or alternatively send your CV to Human Resources, Dreamworld, Dreamworld Parkway, Coomera Qld 4209

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